

Message Text

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64

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 EA-09 AID-05 CIAE-00 COME-00

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06

SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 /077 W

----- 064546

R 051440Z APR 76

FM AMEMBASSY BELGRADE

TO USINT BAGHDAD

INFO AMCONSUL SYDNEY

SECSTATE WASHDC 6152

UNCLAS BELGRADE 2216

STATE PASS COMMERCE AND OPIC FOR BATCHELDER

E.O. 11652: NA

TAGS: BENC ECRE YO IZ

SUBJ: MAJOR PROJECT - US\$35 MILLION IRAQI GRAIN SILO

1. VICE PRESIDENT GEORGE J. TURNER OF DILLINGHAM OVERSEAS CORP., GOLD FIELDS HOUSE, SYDNEW COVE NSW (SUBSIDIARY OF DILLINGHAM CORP., HONOLULU) RECENTLY CALLED TO REPORT HIS FIRM'S STRONG INTEREST IN BIDDING JOINTLY WITH YUGOSLAV CONSTRUCTION ENTERPRISE HIDROTEHNIKA ON US \$35 MILLION IRAQI GRAIN SILO PROJECT. HIDROTEHNIKA IS KNOWN FOR SILO PROJECTS IN YUGOSLAVIA AND HAS EXECUTED CONSTRUCTION PROJECTS IN LIBYA, TUNISIA, AND CZECHOSLOVAKIA. DILLINGHAM WAS INTRODUCED TO HIDROTEHNIKA BY YUGOSLAV TRADING COMPANY GENERALEXPORT, WHICH HAS OFFICES IN IRAQ.

2. TURNER SAID THAT FINAL DECISION ON WHETHER TO BID DEPENDED ON FINAL IRAQI DECISION ON CONSTRUCTION DEADLINE AND OTHER CONDITIONS. HE WAS PARTICULARLY CONCERNED THAT TIGHT DEADLINE NOW CONTEMPLATED MIGHT NOT ALLOW FOR PROCUREMENT OF 10M TONS OF CEMENT NEEDED FOR PROJECT. TURNER FELT INSUFFICIENT CEMENT AVAILABLE FROM IRAQI SOURCES AND BELIEVED THAT

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IMPORTED CEMENT WOULD BE DELAYED 90 DAYS IN BASRAH AWAITING

UNLOADING FROM VESSELS. HE SAID THAT DILLINGHAM WOULD NOT
RISK SEVERE PENALTIES INVOLVED UNLESS ACCEPTABLE CONDITIONS
COULD BE NEGOTIATED. IN RESPONSE TO EMBOFF QUESTION,
TURNER SAID THAT HE AND HIDROTEHNIKA WOULD DISCUSS THESE MATTERS
DIRECTLY WITH IRAQIS AND WOULD NOT NEED ANY HELP FROM USINT
AT THIS POINT. SWEITZER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, GRAINS, BUILDINGS, PROPOSALS (BID), JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Draft Date: 05 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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Handling Restrictions: n/a
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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TAGS: BENC, ECRE, YO, IZ, US, DILLINGHAM OVERSEAS CORPORATION
To: BAGHDAD
Type: TE
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